

## Message Text

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PAGE 01 LONDON 08528 232032Z  
ACTION EUR-12

INFO OCT-01 ISO-00 PM-04 NSC-05 SP-02 SS-15 CIAE-00  
INR-07 NSAE-00 ACDA-07 L-03 MC-02 OMB-01 TRSE-00  
EB-07 ERDA-05 H-01 AID-05 IGA-02 /079 W  
-----240140Z 011108 /73

R 231710Z MAY 77  
FM AMEMBASSY LONDON  
TO SECSTATE WASHDC 4250  
INFO SECDEF WASHDC  
USMISSION NATO  
AMEMBASSY BONN  
AMEMBASSY PARIS  
USNMR SHAPE  
USCINCEUR

C O N F I D E N T I A L LONDON 8528

E.O. 11652: GDS  
TAGS: PARM NATO UK  
SUBJECT: US ARMS SALE S POLICY

REF: (A) STATE 115244  
(B) STATE 115408  
(C) STATE 115409

1. POL-MIL ATTACHE CIRCULATED TO FCO AND MOD ON 20 MAY  
THE PUBLIC ANNOUNCEMENT (REF C) ON US ARMS SALES POLICY  
AND ON 23 MAY IDSCUSSED IT WITH MOBERLY, AUS FOR ARMS  
CONTROL AND DISARMAMENT, FCO, DRAWING ON THE TALKING  
POINTS CONTAINED REF A.

2. MOBERLY SAID HMG IS GLAD TO RECEIVE THE DETAILS  
UNDERLYING THE NEW POLICY THRUST AND HE PROMISED THE  
PRESIDENT'S STATEMENT AS WELL AS OUR TALKING POINTS  
WOULD BE CAREFULLY STUDIED. HE SAID A CONSIDERED  
RESPONSE WOULD COME IN DUE COURSE AFTER FCO AND MOD HAVE  
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STUDIED OUR PROPOSALS.

3. MOBERLY SAID THAT MULTILATERAL COOPERATION IS AN  
ESSENTIAL KEY TO SUCCESS OF THE POLICY. HERE, HE NOTED,  
IT IS IMPORTANT THAT THE SOVIET UNION ALSO ACCEPTS  
RESTRAINT. MOBERLY SAID FCO WILL GIVE DEEP THOUGHT TO  
PROBLEM OF MOVING FROM BILATERAL TO MULTILATERAL COOP-

ERATION. HE SAID FCO WILL BE INTERESTED TO LEARN ASAP,  
HOW DISCUSSIONS WITH SOVIE UNION ON THIS SUBJECT EVOLVE.

4. MOBERLY SAID HE IS PARTICULARLY PLEASED WE ARE KEEP-  
ING THE NEED TO DEVELOP A GREATER BALANCE AND TWO-WAY  
STREET IN NATO ARMS MARKET (REF B) AS AN IMPORTANT  
ELEMENT OF THE NEW POLICY. HE SAID PRESIDENT CARTER'S  
NATO SUMMIT STATEMENT ON IMPORTANCE OF THE TWO-WAY  
STREET IS VERY ENCOURAGING. HOWEVER, HE NOTED THAT AS  
NEW ARMS POLICY CONTRAINS SALES TO NON-NATO COUNTRIES  
SO THE IMPORTANCE OF NATO MARKET TO US--AS WELL AS TO  
EUROPEAN-- ARMS INDUSTRY WILL INCREASE. IT WILL TAKE  
CONSIDERABLE SKILL AS WELL AS MUTUAL RESTRAINT TO GET  
THE BALANCE REIGHT.

5. WE LEFT WITH MOBERLY A COPY OF OUR TALKING POINTS  
AND HE PROMISED HMG'S REACTIONS THROUGH THE ESTABLISHED  
CHANNELS.MILLER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** POLICIES, ARMS, MILITARY SALES, DIPLOMATIC DISCUSSIONS, MEETING REPORTS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 23-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977LONDON08528  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770184-0201  
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**Line Count:** 80  
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**Litigation History:**  
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**Message ID:** c0bdbf8b-c288-dd11-92da-001cc4696bcc  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 115244, 77 STATE 115408, 77 STATE 115409  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 16-Dec-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2408970  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** US ARMS SALE S POLICY  
**TAGS:** PARM, UK, US, NATO  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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